U.S. S	SMALL BU			RATION - RICHMOND DISTRICT OFFICE N G by TOTAL <u>NUMBERS</u>		
7(a) Loan Guaranties & 504 Debentures as of:		FY 2014		10/01/2013-7/31/201	4	
LENDER	#	\$				
1 WELLS FARGO BANK NATL ASSOC	58	\$15,718,800	63	FIRST SECURITY BANK OF NEVADA	1	\$1,800,000
2 BRANCH BK. & TR CO	33	\$5,024,000	64	EMBASSY NATIONAL BANK	1	\$1,780,000
3 UNION FIRST MARKET BANK	29	\$5,022,600	65	PARKE BANK	1	\$1,470,000
4 MANUFACTURERS & TRADERS TR CO	25	\$3,937,600	66	CAPITALSPRING SBLC, LLC	1	\$1,441,800
5 SONABANK	22	\$5,869,600	67	WOORI AMERICA BANK	1	\$1,350,000
6 SUNTRUST BANK	19	\$19,893,200	68	FIRST VIRGINIA COMMUNITY BANK	1	\$1,112,000
7 EVB	16	\$982,000	69	HOMETOWN BANK	1	\$947,000
8 CELTIC BANK CORPORATION	14	\$2,215,000	70	COMPASS BANK	1	\$792,000
9 UVA COMMUNITY CREDIT UNION	12	\$232,400	71	PEOPLES COMMUNITY BANK	1	\$700,000
10 OLD POINT NATL BK OF PHOEBUS	11	\$2,029,700	72	APPLE FCU	1	\$650,000
11 FULTON BANK NATL ASSOC	9	\$4,683,000	73	SOUTHERN BANK AND TRUST COMPANY	1	\$537,000
12 TOWNEBANK	9	\$2,548,000	74	STEARNS BK NATL ASSOC	1	\$495,000
13 FARMERS & MERCHANTS BANK	8		_	VIRGINIA COMMUNITY BANK	1	\$475,000
14 LIVE OAK BANKING COMPANY	7			NORTHWEST FCU	1	\$350,000
15 FIRST BANK & TRUST COMPANY	7			SANTANDER BANK NATL ASSOC	1	\$350,000
16 LANGLEY FCU	7			WASHINGTONFIRST BANK	1	\$334,000
17 BAYPORT CREDIT UNION	7		_	COMMERCIAL BANK	1	\$300,000
18 VIRGINIA PARTNERS BANK	6			COMMUNITY REINVESTMENT SMALL B	1	\$270,000
19 CERTUSBANK NATL ASSOC	5			PIONEER BANK	1	\$260,000
20 ACCESS NATIONAL BANK	5			HOME LOAN INVEST BANK F.S.B.	1	\$245,000
21 BLUE RIDGE BANK	5			JEANNE D' ARC CU	1	
22 NEW HORIZON BANK NATL ASSOC	5			BANK@LANTEC	1	\$150,000 \$123,000
23 FAUQUIER BANK	5			MORGAN STANLEY BANK, NATIONAL ASSOCIATION	1	\$114,000
24 NEWTEK SMALL BUS. FINANCE INC.	4			PACIFIC CITY BANK	1	\$110,000
25 YADKIN BANK	4			OAK VIEW NATIONAL BANK	1	\$90,000
26 BANK OF FLOYD	4			PENDLETON COMMUNITY BANK, INC.	1	\$90,000
27 UNITED BANK	4			FRONTIER COMMUNITY BANK	1	\$85,000
28 NOAH BANK	3	· · · · · · · · · · · · · · · · · · ·	_	COMMUNITY TRUST BANK, INC.	1	\$70,000
	3				447	
29 FIRST WESTERN SBLC, INC 30 HANMI BANK	3	\$5,255,000 \$4,687,000		TOTAL 7(a) & 504 LOANS	447	\$179,149,000
31 LORAIN NATIONAL BANK	3	\$2,583,000		FOR RANKINGS, SEE NEXT PAGE.		
32 VALLEY BANK	3	\$2,039,000				
33 PNC BANK, NATIONAL ASSOCIATION	3	\$950,000				
34 VILLAGE BANK	3	\$771,500				
35 BANK OF AMERICA NATL ASSOC	3	\$455,000				
36 SPIRIT OF TEXAS BANK, SSB	3	\$360,000				
·	3					
37 NATL BK OF BLACKSBURG		\$244,300				
38 STELLARONE BANK	3	\$125,000				
39 SUPERIOR FINANCIAL GROUP, LLC		\$40,000				
40 CORNERSTONEBANK	2	\$3,203,700				
41 BBCN BANK	2	\$3,087,000				
42 CAPITAL ONE NATL ASSOC	2	\$1,692,100				
43 WEST TOWN SAVINGS BANK	2	\$1,650,000				
44 VANTAGESOUTH BANK	2	\$1,638,500				
45 WILSHIRE BANK	2	\$1,332,000				
46 CAPITAL BANK NATL ASSOC	2	\$900,000				
	1 2	\$830,000	l			
47 MACON BANK, INC.	2	. ,				
48 FIRST FINANCIAL BANK	2	\$700,000				
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\$604,000

\$384,000

\$373,000

\$359,800

\$289,200

\$282,000

\$270,000

\$218,000

\$176,000

\$4,416,000

\$2,648,000

\$2,250,000

\$45,000

50 EAGLEBANK

51 TD BANK, NATIONAL ASSOCIATION

54 BUSINESS FINANCE GROUP, INC.

59 GOLDEN PACIFIC BANK NATL ASSOC

62 HANA SMALL BUS. LENDING INC.

55 CITIZENS AND FARMERS BANK

53 SURREY BANK & TRUST

56 INDUSTRIAL BANK

57 MONARCH BANK

60 SUSQUEHANNA BANK

61 METRO CITY BANK

58 ABNB FCU

52 FIRST-CITIZENS BANK & TRUST COMPANY

U.S. SMALL BUSINESS ADMINISTRATION - RICHMOND DISTRICT OFFICE LENDER RANKING by TOTAL <u>NUMBERS</u>

2. BRANCH BK. & TR CO 33 \$5 3. UNION FIRST MARKET BANK 29 \$5 4. MANUFACTURERS & TRADERS TR CO 25 \$3 5. SONABANK 22 \$5 COMMUNITY BANKS (LESS THAN \$500M IN ASSETS) # 1. CELTIC BANK CORPORATION 14 \$2 2. LIVE OAK BANKING COMPANY 7 \$5 3. VIRGINIA PARTNERS BANK 6 \$1 4. BLUE RIDGE BANK 5 \$1 5. NEW HORIZON BANK NATL ASSOC 5 \$1 INTERMEDIATE BANKS (FROM \$500M to \$3.0B IN ASSETS) # 1. SONABANK 22 \$5 2. EVB 16 \$2 3. OLD POINT NATL BK OF PHOEBUS 11 \$2 4. FARMERS & MERCHANTS BANK 8 \$2 5. FIRST BANK & TRUST COMPANY 7 \$3 MAJOR BANKS (MORE THAN \$3.0B IN ASSETS) # 1. WELLS FARGO BANK NATL ASSOC 58 \$15 2. BRANCH BK. & TR CO 33 \$5	,718,800 ,024,000 ,022,600 ,937,600 ,869,600 ,215,000 ,350,000 ,350,000 \$868,000 ,869,600 ,9892,000 ,029,700 \$897,000
3. UNION FIRST MARKET BANK 29 \$5 4. MANUFACTURERS & TRADERS TR CO 25 \$3 5. SONABANK 22 \$5 COMMUNITY BANKS (LESS THAN \$500M IN ASSETS) # 1. CELTIC BANK CORPORATION 14 \$2 2. LIVE OAK BANKING COMPANY 7 \$2 3. VIRGINIA PARTNERS BANK 6 \$1 4. BLUE RIDGE BANK 5 \$1 5. NEW HORIZON BANK NATL ASSOC 5 * INTERMEDIATE BANKS (FROM \$500M to \$3.0B IN ASSETS) # 1. SONABANK 22 \$5 2. EVB 16 * 3. OLD POINT NATL BK OF PHOEBUS 11 \$2 4. FARMERS & MERCHANTS BANK 8 * 5. FIRST BANK & TRUST COMPANY 7 * MAJOR BANKS (MORE THAN \$3.0B IN ASSETS) # 1. WELLS FARGO BANK NATL ASSOC 58 \$15 2. BRANCH BK. & TR CO 33 \$5	,022,600 ,937,600 ,869,600 \$,215,000 ,336,000 ,650,000 \$868,000 \$982,000 ,029,700
3. UNION FIRST MARKET BANK 29 \$5 4. MANUFACTURERS & TRADERS TR CO 25 \$3 5. SONABANK 22 \$5 COMMUNITY BANKS (LESS THAN \$500M IN ASSETS) # 1. CELTIC BANK CORPORATION 14 \$2 2. LIVE OAK BANKING COMPANY 7 \$2 3. VIRGINIA PARTNERS BANK 6 \$1 4. BLUE RIDGE BANK 5 \$1 5. NEW HORIZON BANK NATL ASSOC 5 * INTERMEDIATE BANKS (FROM \$500M to \$3.0B IN ASSETS) # 1. SONABANK 22 \$5 2. EVB 16 * 3. OLD POINT NATL BK OF PHOEBUS 11 \$2 4. FARMERS & MERCHANTS BANK 8 * 5. FIRST BANK & TRUST COMPANY 7 * MAJOR BANKS (MORE THAN \$3.0B IN ASSETS) # 1. WELLS FARGO BANK NATL ASSOC 58 \$15 2. BRANCH BK. & TR CO 33 \$5	,022,600 ,937,600 ,869,600 \$,215,000 ,336,000 ,650,000 \$868,000 \$982,000 ,029,700
4. MANUFACTURERS & TRADERS TR CO 25 \$3 5. SONABANK 22 \$5 COMMUNITY BANKS (LESS THAN \$500M IN ASSETS) 1. CELTIC BANK CORPORATION 14 \$2 2. LIVE OAK BANKING COMPANY 7 \$9 3. VIRGINIA PARTNERS BANK 6 \$1 4. BLUE RIDGE BANK 5 \$1 5. NEW HORIZON BANK NATL ASSOC 5 INTERMEDIATE BANKS (FROM \$500M to \$3.0B IN ASSETS) # 1. SONABANK 22 \$5 2. EVB 16 3. OLD POINT NATL BK OF PHOEBUS 11 \$2 4. FARMERS & MERCHANTS BANK 8 5. FIRST BANK & TRUST COMPANY 7 MAJOR BANKS (MORE THAN \$3.0B IN ASSETS) # 1. WELLS FARGO BANK NATL ASSOC 58 \$15 2. BRANCH BK. & TR CO 33 \$5	\$,215,000 ,336,000 ,550,000 ,350,000 \$868,000 \$982,000 ,029,700
5. SONABANK 22 \$5 COMMUNITY BANKS (LESS THAN \$500M IN ASSETS) 1. CELTIC BANK CORPORATION 14 \$2 2. LIVE OAK BANKING COMPANY 7 \$5 3. VIRGINIA PARTNERS BANK 6 \$1 4. BLUE RIDGE BANK 5 \$1 5. NEW HORIZON BANK NATL ASSOC 5 INTERMEDIATE BANKS (FROM \$500M to \$3.0B IN ASSETS) 1. SONABANK 22 \$5 2. EVB 16 3. OLD POINT NATL BK OF PHOEBUS 11 \$2 4. FARMERS & MERCHANTS BANK 8 5. FIRST BANK & TRUST COMPANY 7 MAJOR BANKS (MORE THAN \$3.0B IN ASSETS) # 1. WELLS FARGO BANK NATL ASSOC 58 \$15 2. BRANCH BK. & TR CO 33 \$5	\$,215,000 ,336,000 ,350,000 ,350,000 \$868,000 \$,869,600 \$982,000 ,029,700
COMMUNITY BANKS (LESS THAN \$500M IN ASSETS)	\$,,215,000 ,336,000 ,650,000 ,350,000 \$868,000 \$,869,600 \$982,000 ,029,700
1. CELTIC BANK CORPORATION 14 \$2 2. LIVE OAK BANKING COMPANY 7 \$9 3. VIRGINIA PARTNERS BANK 6 \$1 4. BLUE RIDGE BANK 5 \$1 5. NEW HORIZON BANK NATL ASSOC 5 INTERMEDIATE BANKS (FROM \$500M to \$3.0B IN ASSETS) # 1. SONABANK 22 \$5 2. EVB 16 3 3. OLD POINT NATL BK OF PHOEBUS 11 \$2 4. FARMERS & MERCHANTS BANK 8 5 5. FIRST BANK & TRUST COMPANY 7 MAJOR BANKS (MORE THAN \$3.0B IN ASSETS) # 1. WELLS FARGO BANK NATL ASSOC 58 \$15 2. BRANCH BK. & TR CO 33 \$5	,215,000 ,336,000 ,650,000 ,350,000 \$868,000 \$,869,600 \$982,000 ,029,700
2. LIVE OAK BANKING COMPANY 7 \$9 3. VIRGINIA PARTNERS BANK 6 \$1 4. BLUE RIDGE BANK 5 \$1 5. NEW HORIZON BANK NATL ASSOC 5 INTERMEDIATE BANKS (FROM \$500M to \$3.0B IN ASSETS) # 1. SONABANK 22 \$5 2. EVB 16 3 3. OLD POINT NATL BK OF PHOEBUS 11 \$2 4. FARMERS & MERCHANTS BANK 8 5 5. FIRST BANK & TRUST COMPANY 7 7 MAJOR BANKS (MORE THAN \$3.0B IN ASSETS) # 1. WELLS FARGO BANK NATL ASSOC 58 \$15 2. BRANCH BK. & TR CO 33 \$5	\$,869,600 ,029,700 \$897,000
3. VIRGINIA PARTNERS BANK 6 \$1 4. BLUE RIDGE BANK 5 \$1 5. NEW HORIZON BANK NATL ASSOC 5 INTERMEDIATE BANKS (FROM \$500M to \$3.0B IN ASSETS) 1. SONABANK 22 \$5 2. EVB 16 3 3. OLD POINT NATL BK OF PHOEBUS 11 \$2 4. FARMERS & MERCHANTS BANK 8 5. FIRST BANK & TRUST COMPANY 7 MAJOR BANKS (MORE THAN \$3.0B IN ASSETS) # 1. WELLS FARGO BANK NATL ASSOC 58 \$15 2. BRANCH BK. & TR CO 33 \$5	,650,000 ,350,000 \$868,000 \$,869,600 \$982,000 ,029,700
4. BLUE RIDGE BANK 5 \$1 5. NEW HORIZON BANK NATL ASSOC 5 INTERMEDIATE BANKS (FROM \$500M to \$3.0B IN ASSETS) # 1. SONABANK 22 \$5 2. EVB 16 3 3. OLD POINT NATL BK OF PHOEBUS 11 \$2 4. FARMERS & MERCHANTS BANK 8 5. FIRST BANK & TRUST COMPANY 7 MAJOR BANKS (MORE THAN \$3.0B IN ASSETS) # 1. WELLS FARGO BANK NATL ASSOC 58 \$15 2. BRANCH BK. & TR CO 33 \$5	\$,869,600 \$982,000 ,029,700
5. NEW HORIZON BANK NATL ASSOC 5 INTERMEDIATE BANKS (FROM \$500M to \$3.0B IN ASSETS) # 1. SONABANK 22 \$5 2. EVB 16 3. OLD POINT NATL BK OF PHOEBUS 11 \$2 4. FARMERS & MERCHANTS BANK 8 5. FIRST BANK & TRUST COMPANY 7 MAJOR BANKS (MORE THAN \$3.0B IN ASSETS) # 1. WELLS FARGO BANK NATL ASSOC 58 \$15 2. BRANCH BK. & TR CO 33 \$5	\$,869,600 \$982,000 ,029,700
INTERMEDIATE BANKS (FROM \$500M to \$3.0B IN ASSETS)	\$,869,600 \$982,000 ,029,700 \$897,000
1. SONABANK 22 \$5 2. EVB 16 3. OLD POINT NATL BK OF PHOEBUS 11 \$2 4. FARMERS & MERCHANTS BANK 8 5. FIRST BANK & TRUST COMPANY 7 MAJOR BANKS (MORE THAN \$3.0B IN ASSETS) # 1. WELLS FARGO BANK NATL ASSOC 58 \$15 2. BRANCH BK. & TR CO 33 \$5	,869,600 \$982,000 ,029,700 \$897,000
1. SONABANK 22 \$5 2. EVB 16 3. OLD POINT NATL BK OF PHOEBUS 11 \$2 4. FARMERS & MERCHANTS BANK 8 5. FIRST BANK & TRUST COMPANY 7 MAJOR BANKS (MORE THAN \$3.0B IN ASSETS) # 1. WELLS FARGO BANK NATL ASSOC 58 \$15 2. BRANCH BK. & TR CO 33 \$5	,869,600 \$982,000 ,029,700 \$897,000
2. EVB 16 3. OLD POINT NATL BK OF PHOEBUS 11 \$2 4. FARMERS & MERCHANTS BANK 8 5. FIRST BANK & TRUST COMPANY 7 MAJOR BANKS (MORE THAN \$3.0B IN ASSETS) # 1. WELLS FARGO BANK NATL ASSOC 58 \$15 2. BRANCH BK. & TR CO 33 \$5	\$982,000 ,029,700 \$897,000
3. OLD POINT NATL BK OF PHOEBUS 11 \$2 4. FARMERS & MERCHANTS BANK 8 5. FIRST BANK & TRUST COMPANY 7 MAJOR BANKS (MORE THAN \$3.0B IN ASSETS) 1. WELLS FARGO BANK NATL ASSOC 58 \$15 2. BRANCH BK. & TR CO 33 \$5	,029,700 \$897,000
4. FARMERS & MERCHANTS BANK 8 5. FIRST BANK & TRUST COMPANY 7 MAJOR BANKS (MORE THAN \$3.0B IN ASSETS) # 1. WELLS FARGO BANK NATL ASSOC 58 \$15 2. BRANCH BK. & TR CO 33 \$5	\$897,000
5. FIRST BANK & TRUST COMPANY 7 MAJOR BANKS (MORE THAN \$3.0B IN ASSETS) # 1. WELLS FARGO BANK NATL ASSOC 58 \$15 2. BRANCH BK. & TR CO 33 \$5	
MAJOR BANKS (MORE THAN \$3.0B IN ASSETS) # 1. WELLS FARGO BANK NATL ASSOC 58 \$15 2. BRANCH BK. & TR CO 33 \$5	\$875,000L
1. WELLS FARGO BANK NATL ASSOC 58 \$15 2. BRANCH BK. & TR CO 33 \$5	
1. WELLS FARGO BANK NATL ASSOC 58 \$15 2. BRANCH BK. & TR CO 33 \$5	•
2. BRANCH BK. & TR CO 33 \$5	\$
	,718,800
	,024,000
	,022,600
	,937,600
5. SUNTRUST BANK 19 \$19	,893,200
CREDIT LINIONS	¢
1. UVA COMMUNITY CREDIT UNION 12	\$
	\$232,400
	\$691,200
	\$545,000
	\$176,000
5. APPLE FCU 1	\$650,000
CERTIFIED DEVELOPMENT COMPANIES (by Numbers) #	\$
	,726,000
	,341,000
	,203,000
504 - FIRST TRUST LENDERS (by Numbers) #	\$
1. TOWNEBANK 9 \$3,	215,066
2. BRANCH BK. & TR CO 8 \$3,	478,460
3. UNION FIRST MARKET BANK 6 \$1,	910,000
4. VIRGINIA PARTNERS BANK 4 \$1,	790,000
5. WELLS FARGO BANK NATL ASSOC 3 \$3,	000.000